

# NOW HIRING



## Agronomy Sales (Tabor/Kaylor Location)

### Position Objective

To manage and increase sales of crop inputs and crop protection products in order to build customer base; to provide support and knowledge of agronomic products to current and prospective customers in a manner that will optimize the company's market share and savings, improve the company's efficiency, help achieve the company's mission and goals, and excel in customer service

### Sales

- Sell and/or make sales calls for fertilizer, seed and chemical with exceptional customer service
- Increase sales of crop input and crop protection products to build customer base
- Service customers by completing farm plans, providing support and knowledge of agronomic products
- Make proper recommendations and applications of products sold

## Applicator

### Position Objective

This position will operate equipment, including but not limited to airflow and sprayer, for the application of nutrients and crop protection to customers' fields in a safe, accurate, and efficient manner while interacting with our customers in a professional manner. The position includes driving semi and straight trucks hauling fertilizer and grain. Will also maintain equipment according to maintenance schedules, policies and procedures. Attention to detail and a strong sense of ownership in the work and the equipment used is essential to optimize the company's market share and savings, improve the company's efficiency, help achieve the company's mission and goals, and excel in customer service

### Custom Applicator

- Operate row crop sprayer, dry and liquid floatation equipment in a safe and accurate manner
- Apply accurate application to fields with or without special instructions
- Blend crop protection products according to label to ensure the quality of the chemical
- Applicator License is required
- Consistently follows all laws, regulations, and safety rules (including PPE) in handling and applying products and storing chemicals